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Electric League NewsLine

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Courageous Leadership: Living a Life of Influence

Wednesday, October 17

Brio on the Country Club Plaza, 2nd Floor event space
11 a.m. - Registration and Meet and Greet with KC Wolf
11:30 a.m. - 1 p.m. - Lunch and program

On November 23, 2013, Dan Meers came within inches of losing his life while practicing a bungee jump and zip line stunt at Arrowhead Stadium ... home of the Kansas City Chiefs. What Dan anticipated being the thrill of a lifetime ended up being the spill of a lifetime. The stunt went terribly wrong and Dan plummeted 75 feet before crashing into the stadium seats. Miraculously Dan survived.

He spent nine days in the hospital and got some really big scars. Dan smiles when he says, "Scars are just Tattoos that come with a Cool Story." During this powerful presentation Dan shares his incredible story and the important lessons that he learned during his long road to recovery about leadership and about life.

Registration will be out shortly.

Plan now to attend to enhance your own personal and professional development and invite a friend to hear this inspirational and motivational program.

2018 Industry Achievement Award

The call for nominations for the 2018 Industry Achievement Award will be sent out in just a few short months. Is there someone in the Kansas City area electrical industry that has truly been an industry leader that has helped shape your career? Has this individual helped advance the industry for many years in our area? Has this individual had a broad impact on the industry as a whole - not just on one segment?

If you know an individual that would be a worthy candidate of the Industry Achievement Award this year please nominate them when the call for nominations is released in just a few months. As in the past, the award will be presented at the Annual Holiday Luncheon in December.



People Column

Happy Birthday to:

Joe Adamson and **Andy Myers** at CED American Electric - Riverside, Mo.

Danielle Breault at C&O Electric Sales

Tim Shockley at Crescent Electric Supply

John Owens, Sandy Walker, and **Jennifer Jones** at Kansas City Electrical Supply

Congratulations to the following folks celebrating anniversaries:

Angela Grady, 31 years; **Darrel Snider**, 13 years; and **Courtney Lee**, 1 year at Crescent Electric Supply.

Jose Guerrero, 3 years; **Daniel Salazar**, 3 years; **Tammie McArthur** 6 years, and **Andrew Whitaker**, 15 years at Kansas Electrical Supply.

CED American Riverside is welcoming two new employees: **Kelly Davis** and **Mary Dumolt**. Welcome aboard!

CED American Riverside employee **Chet Chenoweth** is engaged to **Audrey Krawczyk**. Best wishes to both of you.

Danielle Breault at C&O Electric Sales, gave birth to a beautiful baby girl, Tenley, on April 11th. Best wishes and congratulations!

Sadly, we report the passing of **Tom Saviano**.

Thomas F. Saviano, 61, of Linn Valley, Kansas, went to his eternal reward April 22, 2018. Tom was preceded in death by parents, Daniel A. Saviano and Earline M. Saviano-Brucks. He is survived by siblings, Pat Saviano, Diane Smith, Mary Rice, Joseph Saviano, Karen Anderson, Rick Saviano, Doug Saviano and Marty Saviano and numerous nieces and nephews. The family appreciates the prayers and support of Tom's many friends and requests that, in lieu of flowers, donations be made to the Sam Saviano Scholarship Fund at Rockhurst High School, 9301 State Line Rd., Kansas City, MO 64114 or to Project Healing Waters-Fly Fishing, PO Box 695, La Plata, MD 20646. Memorial service will be from 2-4 p.m., Saturday, June 16 at Raintree Lake, Duck Pond Center, 111 SW Cole Younger Dr., Lee's Summit, MO 64082. Published in *Kansas City Star*, May 1, 2018.

REPORT CHANGES

- Have you **CHANGED** jobs?
- Have you **CHANGED** your phone number?
- Have you **CHANGED** your email address?

Report all changes to your association office so we can stay connected.

To Make Changes, Contact:
Kim Weitzel, Associate Executive Director
816-561-5323; kweitzel@westerneda.com





Get Connected with
LinkedIn



Connect with Just "2" Steps:

- Scan QR Code with camera from your phone or with QR scanner app.
- Hit: "Follow" Electric League of MO & KS



The Elephant in the Room

By Federated Insurance Company

What is large, scary, and has the ability to crush you? If you said elephant, you're not wrong, but, for the sake of this article, a fellow distracted driver is the correct answer.

Painting a Not-So-Pretty Picture

Let's create a dot map. First, picture the lower 48 states. Now, cover everything east of the Mississippi River and the western half of Washington, Oregon, and California with 32,000 red dots. At first glance, the map almost looks solid red over these areas. So what? These dots illustrate the more than 32,000 traffic fatalities in 2016. Those dots are people! To see an actual version of this illustration, the Web address of the NHTSA report is listed at the end of this article.)

There Must be a Way to Prevent This

Over the decades, the number of vehicle crash fatalities across the nation has relatively declined. But, in recent years, crash fatalities have increased dramatically. Between 2014 and 2015, fatalities increased 8.4 percent year over year - the largest year over year increase in over 50 years. Between 2015 and 2016, fatalities increased another 5.6 percent over the previous record-breaking year.

When seat belts and specialized vehicle bumpers became required years ago, it was soon realized that technology can help prevent injuries and deaths. Today, a different type of technology is developing and usage is increasing across various industries. Current

Continued on next page

Every Great Journey Requires a Plan

PLANNING YOUR FUTURE.

FEDERATED LIFE®

No matter where you are on your journey, business succession planning can help. To learn more, contact your local marketing representative.

It's Our Business to Protect Yours

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The Elephant in the Room - cont.

technology will monitor driver performance and allow business leaders to coach employee individual performance.

Federated has recently built relationships with three vendor partners who specialize in driving technology – Lytx®, Sentinel HDx, and SmartDrive®. These relationships, allow Federated clients access to discounted products and services.

The Real Elephant in the Room

There seems to be two schools of thought when it comes to vehicle technology. On one hand, in-cab cameras and vehicle telematics that monitor drivers' actions can be helpful for coaching a driver. On the other hand, they are sometimes perceived as too intrusive. The same for camera systems that record the surrounding traffic. Video could be used to defend against alleged driver negligence, but it could also reveal a company's poor driving. If you are considering implementing in-cab cameras, consult with your human resources and legal counsel to discuss any requirements for use of this technology in your state.

A technology company claims that using their technology can reduce collision frequency by up to 50 percent and collision severity by up to 80 percent.

In the end, we all know the greatest asset is the driver behind the wheel each day. Engaging drivers and reducing risky behaviors behind the wheel is our ultimate goal. To this end, we have continued our goal of safe driving by adding reinforcement to our Drive S.A.F.E. campaign. Drive S.A.F.E.R adds this Reinforcement at the end to complement our previous Speed, Attention, Fatigue, and Emotion messages.

As long as crash statistics continue to rise, we will continue to drive home prevention tools for our clients. There is real impact to the bottom line, but our greatest impact is keeping our roadways safe and making sure everyone makes it home safe today and every day.

This article is intended to provide general information and recommendations regarding risk prevention only. There is no guarantee that following these guidelines will result in reduced losses or eliminate any risks. This information may be subject to regulations and restrictions in your state and should not be considered legal advice. Qualified counsel should be sought regarding questions specific to your circumstances and applicable state laws. © 2018 Federated Mutual Insurance Company. All rights reserved.

League Benefits For You

What's Happening

Branch Manager Wanted

Responsible for overall profitability of the Branch and supervision of all departments within that location. Assumes the overall responsibility for Branch operations. Delegates assignments to employees and monitors the completion of those tasks. Coordinates with the Corporate Purchasing department to insure that inventory is available for sales and is purchased at the best possible cost and in proper quantities. Assumes ultimate responsibility to insure customer satisfaction. Handles difficult customer complaints and service problems. Calls on customers for key accounts. Responsible for conducting employee meetings to provide updates and progress of the branch. Assists Credit Manager with issues pertaining to customer credit and collections. Excellent benefit package. EOE/AA including Veterans and Disabled. Apply online at www.stanion.com.



To post a job opening:

You must be a paid member of the Electric League and provide the information before the first Friday of each month (except July). The job opening listing must be kept short. Include your company name, position available, who needs to be contacted if there is an interest.

This sounds great, what will it cost? Zero, this is a benefit included in with your 2018 member dues. We look forward to seeing the activities in our community!