

February 2019
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Electric League NewsLine

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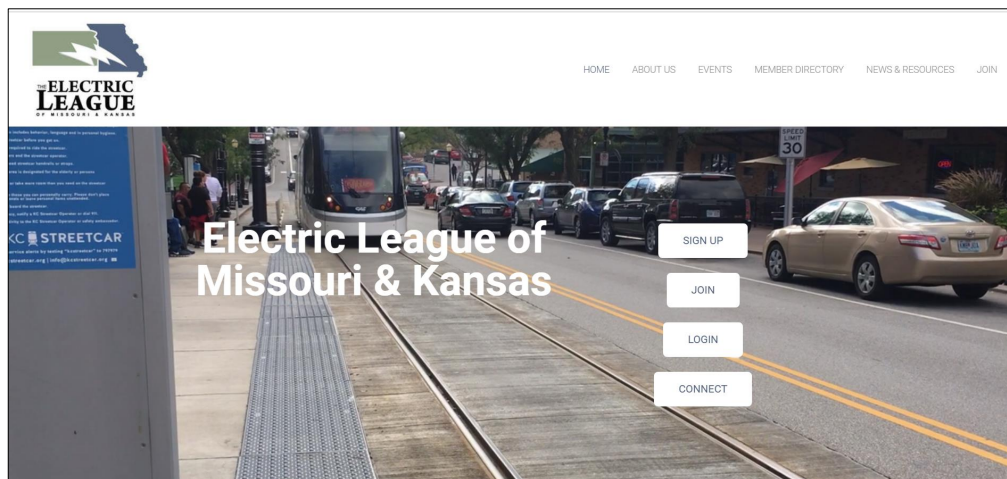
Kirby Holden, Cummins Sales &
Service

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Missouri and Kansas**
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www.electricleague.org



Check Out the Electric League Website

Have you been to www.electricleague.org lately? If not, take a look.



What's New?

- **Relevant News** – On the home page we are sharing relevant news. Information related directly to your business such as HR Question of the Month, tips on risk management and business news in general are shared. See what you've missed by going directly to our News Feed.
- **Apply online for the Electric League Scholarship** – No more typing or printing on the Word application or PDF document. Complete the application form online and upload your PDFs before March 31.
- **Job Listings or Resumes** – Are you looking to fill a position? Or do you know of someone who is looking for a change in career or just right out of college or high school needing a job. This area for posting positions or resumes is free of charge.
- **Pictures** – Catch a glimpse of you or your co-worker as we continue to update our slide show from our various events.
- **Calendar** – As a member you have the ability to share information about your up-coming public events that would be beneficial for members to know. Submit your listing to the League office for approval and posting. Before you plan your company's next event, check out the Electric League calendar to make sure the League isn't planning something on that day already!

We will keep you posted as new enhancements are made in the future.

Get Connected with LinkedIn

Connect with Just "2" Steps:

- Scan QR Code with camera from your phone or with QR scanner app.
- Hit: "Follow" Electric League of MO & KS

Position Open

Empower Life by Connecting People to Power and join the Milbank team as Regional Sales Manager – North Central. As part of the succession plan for the North Central Region, Milbank is hiring a Regional Sales Manager to work with the sales team to learn all components of this role and territory. The Regional Sales Manager is responsible for all products and sales channels within the region, as well as the overall profitability of the region. The RSM must strive to meet or exceed all sales goals using resources and tools available. In addition, he/she must demonstrate professionalism, a can-do attitude and lead by example for their team, reps and others on the sales team. The RSM must be a strategic thinker, always looking for ways to grow Milbank's market share in the region and be able to effectively manage manufacturer's reps and drive their performance to meet Milbank's sales goals. This position may manage other sales resources allocated to the region.

Qualified candidates will have a bachelor's degree in business and seven or more years' experience in sales management with a preferred emphasis on the electrical industry managing manufacturer's reps. If this sounds like you, please apply at www.milbankworks.com today.

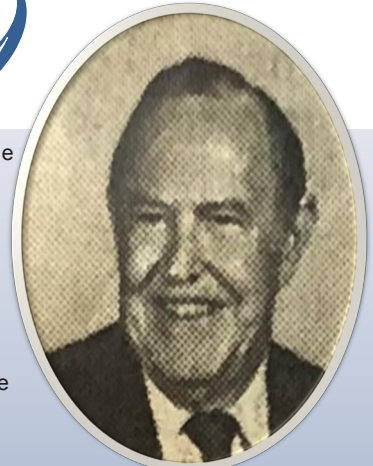


SCHOLARSHIP OPPORTUNITY 2019

The purpose of the Electric League of Missouri & Kansas Scholarship Fund is to provide annual scholarships to both entering and continuing college students who are employees of member companies, their children or grandchildren. The fund was established in 1996 to provide an ongoing service to members of the Electric League.

Award or Awards will be in the \$250 to \$1,500 range.

If you have questions, please contact Kim Weitzel: 816-561-5323; kweitzel@westerneda.com



John McDermott

Who Will Take Home the Top Honors of the John McDermott Scholarship Award in 2019?



Online Application at:
www.electricleague.org

Deadline: March 31, 2019

League Holds Internship Lunch and Learn

Craig Reynolds, French Gerleman and Dennis Jarman, Graybar shared tips and tactics on how their organizations offer and facilitate internship programs. It was an interactive discussion with the presenters and attendees over lunch at Convergence Partners, North Kansas City, MO.

One attendee shared, "Wednesday's round table session was highly valuable and provided some workable ideas for us to consider as we strategize our staffing endeavors moving into the coming years. We will surely take your contributions back to our team and use them to build our future.



Thank you for making the investment to share your experiences with us."

The League believes workforce development is an area we add value to our members. Sharing experiences with internships, job fairs, etc.

can help us spread the word about the value the electrical industry offers. Share the [attached flyer](#) about our industry, pin it on your bulletin board, answer questions and share with anyone who will listen what the electrical industry has meant and provided to you.

People Column

Happy Birthday to:

Cindy Hopewell, **Kevin O'Neill** and **Jeff Clark** at C&O Electric Sales.

Steve Griffith (belated) and **Jeff Taylor** at Square D.

Becky Davis and **Leroy Short** at Walker-Loudermilk.

Jeff Buckman, **Kim Miller**, **David Cawthon**, **Danny Madden**, **Erik Carr**, **Payton Fluckey**, **Karry Palmer**, **Peijie Like**, and **Yvette Thomas** at CED/Rensenhouse Electric.

Becky Karhoff at American Riverside.

Happy Anniversary to:

Cindy Hopewell (6 years) and **Andrew Schwark** (3 years) at C&O Electric Sales

Best wishes to all. Keep those emails coming in. This is YOUR column and we want to print YOUR news.

REPORT CHANGES

- Have you **CHANGED** jobs?
- Have you **CHANGED** your phone number?
- Have you **CHANGED** your email address?

Report all changes to your association office so we can stay connected.

To Make Changes, Contact:
Kim Weitzel, Associate Executive Director
816-561-5323; kweitzel@westerneda.com



**CHANGE
AHEAD**



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Protecting your life's work.

*Mark the Date
More to Come . . .*

**MAY 23, 2019
1:00PM
HILLCREST
GOLF CLUB**

SPRING GOLF TOURNAMENT

DATE: Thursday, May 23, 2019

SCHEDULE: 11:30am / Registration & Lunch
1:00pm / Shotgun
6:00pm / Trophy Presentation & Awards

LOCATION: Hillcrest Golf Club (8200 Hillcrest Rd., Kansas City, MO 64136)

COST: \$125 per player / \$500 per foursome
(Includes: Greens Fees, Carts, Lunch, Drink Tickets, Cash Prize Opportunity, **AUTOMATIC ENTRY** into the Skins Game, Charity Hole, Betting Hole Contests, and back by popular demand, the **Ball Launcher Shoot Out!**)

FORMAT: 4-Person Scramble

